

03/01/11  
 Accrual Basis

## U.S. Orienteering Federation, Inc. Profit & Loss Budget vs. Actual January through February 2011

	Jan - Feb 11	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4010-01 · Contributions, unrestricted	604.78	21,000.00	(20,395.22)	2.9%
4010-02 · Contributions, restricted	1,325.00	16,500.00	(15,175.00)	8.0%
4200 · Grants Received	0.00			
5180 · Program Income	62.20	35,000.00	(34,937.80)	0.2%
5181 · Sponsorships	450.00	14,000.00	(13,550.00)	3.2%
5210 · Membership dues	5,067.00	31,000.00	(25,933.00)	16.3%
5211 · Life member dues	0.00	1,500.00	(1,500.00)	0.0%
5221 · Club dues	56,096.00	38,000.00	18,096.00	147.6%
5222 · Insurance fees from clubs	0.00	20,000.00	(20,000.00)	0.0%
5310 · Interest Income	16.61	1,500.00	(1,483.39)	1.1%
5360 · Endowment proceeds	0.00	4,000.00	(4,000.00)	0.0%
5450-01 · Books redistribution	540.00			
5450-02 · Wearables redistribution	0.00			
5820 · Fundraising, restricted	364.97	13,300.00	(12,935.03)	2.7%
<b>Total Income</b>	<b>64,526.56</b>	<b>195,800.00</b>	<b>(131,273.44)</b>	<b>33.0%</b>
<b>Expense</b>				
7021 · Grants, mapping	0.00			
7023 · Grants to clubs & orgs	0.00			
7041 · Grants, program - Indiv	0.00			
7200 · Payroll	9,819.29	78,500.00	(68,680.71)	12.5%
8190 · ONA magazine	5,820.24	18,000.00	(12,179.76)	32.3%
8520 · Insurance premiums	5,822.13	27,400.00	(21,577.87)	21.2%
8570-02 · Website expenses	599.00			
8590 · Elite Athlete Support & Dev	5,893.34	44,700.00	(38,806.66)	13.2%
8594 · Programs for members & clubs	1,993.43	23,300.00	(21,306.57)	8.6%
8599-11 · Executive Director	6,886.72	35,700.00	(28,813.28)	19.3%
8599-12 · Acctg & Mem Services	3,313.95	20,500.00	(17,186.05)	16.2%
8599 · Board & Committees	32.10	13,200.00	(13,167.90)	0.2%
<b>Total Expense</b>	<b>40,180.20</b>	<b>261,300.00</b>	<b>(221,119.80)</b>	<b>15.4%</b>
<b>Net Ordinary Income</b>	<b>24,346.36</b>	<b>(65,500.00)</b>	<b>89,846.36</b>	<b>(37.2)%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
6810 · Unrealized Gain/Loss Endowment	0.00			
<b>Total Other Income</b>	<b>0.00</b>			
<b>Other Expense</b>				
	0.00	0.00	0.00	0.0%
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Income</b>	<b>24,346.36</b>	<b>(65,500.00)</b>	<b>89,846.36</b>	<b>(37.2)%</b>