

**U.S. Orienteering Federation, Inc.**  
**Profit & Loss Budget vs. Actual**  
**January through July 2011**

Accrual Basis

	Jan - Jul 11	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4010-01 · Contributions, unrestricted	1,506.91	20,000.00	(18,493.09)	7.5%
4010-02 · Contributions, restricted	11,255.00	16,500.00	(5,245.00)	68.2%
4010-03 · Contributions, major gifts	15,000.00	1,000.00	14,000.00	1,500.0%
4200 · Grants Received	3,700.00			
5180 · Program Income	14,089.70	35,000.00	(20,910.30)	40.3%
5181 · Sponsorships	5,830.60	14,000.00	(8,169.40)	41.6%
5210 · Membership dues	18,222.00	31,000.00	(12,778.00)	58.8%
5211 · Life member dues	0.00	1,500.00	(1,500.00)	0.0%
5221 · Club dues	63,551.60	38,000.00	25,551.60	167.2%
5222 · Insurance fees from clubs	206.00	20,000.00	(19,794.00)	1.0%
5310 · Interest Income	53.72	1,500.00	(1,446.28)	3.6%
5360 · Endowment proceeds	1,189.00	4,000.00	(2,811.00)	29.7%
5450-01 · Books redistribution	1,237.50			
5450-02 · Wearables redistribution	0.00			
5820 · Fundraising, restricted	1,397.57	13,300.00	(11,902.43)	10.5%
<b>Total Income</b>	<b>137,239.60</b>	<b>195,800.00</b>	<b>(58,560.40)</b>	<b>70.1%</b>
<b>Expense</b>				
7021 · Grants, mapping	0.00			
7023 · Grants to clubs & orgs	1,000.00			
7041 · Grants, program - Indiv	500.00			
7200 · Payroll	41,594.16	78,500.00	(36,905.84)	53.0%
8190 · ONA magazine	11,550.34	18,000.00	(6,449.66)	64.2%
8520 · Insurance premiums	11,903.73	26,500.00	(14,596.27)	44.9%
8570-02 · Website expenses	599.00	900.00	(301.00)	66.6%
8590 · Elite Athlete Support & Dev	34,816.16	45,200.00	(10,383.84)	77.0%
8594 · Programs for members & clubs	9,444.16	23,300.00	(13,855.84)	40.5%
8599-11 · Executive Director	17,543.59	35,700.00	(18,156.41)	49.1%
8599-12 · Acctg & Mem Services	11,489.38	20,500.00	(9,010.62)	56.0%
8599 · Board & Committees	3,979.48	12,700.00	(8,720.52)	31.3%
<b>Total Expense</b>	<b>144,420.00</b>	<b>261,300.00</b>	<b>(116,880.00)</b>	<b>55.3%</b>
<b>Net Ordinary Income</b>	<b>(7,180.40)</b>	<b>(65,500.00)</b>	<b>58,319.60</b>	<b>11.0%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
6810 · Unrealized Gain/Loss Endowment	0.00			
<b>Total Other Income</b>	<b>0.00</b>			
<b>Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Income</b>	<b>(7,180.40)</b>	<b>(65,500.00)</b>	<b>58,319.60</b>	<b>11.0%</b>