

U.S. Orienteering Federation, Inc.
Profit & Loss Budget vs. Actual
 January through September 2011

Accrual Basis

	<u>Jan - Sep 11</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Sep 10</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense						
Income						
4010-01 · Contributions, unrestricted	2,395.27	20,000.00	11.98%	1,184.29	8,000.00	14.8%
4010-02 · Contributions, restricted	12,265.00	16,500.00	74.33%	12,378.50	16,400.00	75.48%
4010-03 · Contributions, major gifts	15,000.00	1,000.00	1,500.0%	0.00		
4200 · Grants Received	3,700.00			1,000.00	1,000.00	100.0%
5180 · Program Income	18,317.70	35,000.00	52.34%	21,114.50	34,500.00	61.2%
5181 · Sponsorships	6,461.50	14,000.00	46.15%	15.55	1,000.00	1.56%
5210 · Membership dues	22,772.00	31,000.00	73.46%	22,387.00	31,000.00	72.22%
5211 · Life member dues	0.00	1,500.00	0.0%	1,500.00	1,000.00	150.0%
5221 · Club dues	63,551.60	38,000.00	167.24%	24,623.80	27,000.00	91.2%
5222 · Insurance fees from clubs	206.00	20,000.00	1.03%	17,670.00	22,000.00	80.32%
5310 · Interest Income	61.25	1,500.00	4.08%	80.02	1,500.00	5.34%
5360 · Endowment proceeds	2,378.00	4,000.00	59.45%	2,022.00	4,000.00	50.55%
5450-01 · Books redistribution	1,789.50			1,657.50	2,000.00	82.88%
5450-02 · Wearables redistribution	160.00			380.00		
5820 · Fundraising, restricted	1,749.37	13,300.00	13.15%	9,046.61	10,500.00	86.16%
Total Income	150,807.19	195,800.00	77.02%	115,059.77	159,900.00	71.96%
Expense						
7021 · Grants, mapping	0.00			2,000.00	6,000.00	33.33%
7023 · Grants to clubs & orgs	1,000.00			0.00	3,000.00	0.0%
7041 · Grants, program - Indiv	500.00			1,000.00	1,500.00	66.67%
7200 · Payroll	54,312.68	78,500.00	69.19%	55,361.14	78,471.00	70.55%
8190 · ONA magazine	14,452.59	18,000.00	80.29%	20,641.61	27,000.00	76.45%
8520 · Insurance premiums	14,738.53	26,500.00	55.62%	750.00	30,100.00	2.49%
8570-02 · Website expenses	599.00	900.00	66.56%	824.00	900.00	91.56%
8590 · Elite Athlete Support & Dev	34,348.16	45,200.00	75.99%	29,581.28	33,800.00	87.52%
8594 · Programs for members & clubs	10,917.04	23,300.00	46.85%	445.73	10,700.00	4.17%

	Jan - Sep 11	Budget	% of Budget	Jan - Sep 10	Budget	% of Budget
8599-11 · Executive Director	23,134.32	35,700.00	64.8%	28,346.13	35,400.00	80.07%
8599-12 · Acctg & Mem Services	15,048.61	20,500.00	73.41%	14,966.79	20,660.00	72.44%
8599 · Board & Committees	4,416.13	12,700.00	34.77%	8,595.45	11,125.00	77.26%
Total Expense	173,467.06	261,300.00	66.39%	162,512.13	258,656.00	62.83%
Net Ordinary Income	(22,659.87)	(65,500.00)	34.6%	(47,452.36)	(98,756.00)	48.05%