

U.S. Orienteering Federation, Inc.
Profit & Loss Budget vs. Actual
 January through November 2011 vs 2010

11/30/2011
 Accrual Basis

	<u>Jan - Nov 11</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Nov 10</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense						
Income						
4010-01 · Contributions, unrestricted	9,605.27	20,000.00	48.03%	3,708.77	8,000.00	46.36%
4010-02 · Contributions, restricted	20,481.51	16,500.00	124.13%	15,653.50	16,400.00	95.45%
4010-03 · Contributions, major gifts	15,000.00	1,000.00	1,500.0%	0.00		
4200 · Grants Received	3,700.00			1,000.00	1,000.00	100.0%
5180 · Program Income	21,843.20	35,000.00	62.41%	31,459.50	34,500.00	91.19%
5181 · Sponsorships	6,761.50	14,000.00	48.3%	434.64	1,000.00	43.46%
5210 · Membership dues	27,592.00	31,000.00	89.01%	26,772.00	31,000.00	86.36%
5211 · Life member dues	800.00	1,500.00	53.33%	1,500.00	1,000.00	150.0%
5221 · Club dues	63,551.60	38,000.00	167.24%	24,623.80	27,000.00	91.2%
5222 · Insurance fees from clubs	206.00	20,000.00	1.03%	17,670.00	22,000.00	80.32%
5310 · Interest Income	68.45	1,500.00	4.56%	99.95	1,500.00	6.66%
5360 · Endowment proceeds	3,567.00	4,000.00	89.18%	3,033.00	4,000.00	75.83%
5450-01 · Books redistribution	1,818.50			1,956.50	2,000.00	97.83%
5450-02 · Wearables redistribution	160.00			380.00		
5820 · Fundraising, restricted	3,363.18	13,300.00	25.29%	11,203.89	10,500.00	106.7%
Total Income	178,518.21	195,800.00	91.17%	139,495.55	159,900.00	87.24%
Expense						
7021 · Grants, mapping	0.00			2,000.00	6,000.00	33.33%
7023 · Grants to clubs & orgs	3,000.00			0.00	3,000.00	0.0%
7041 · Grants, program - Indiv	500.00			1,000.00	1,500.00	66.67%
7200 · Payroll	67,007.63	78,500.00	85.36%	68,051.53	78,471.00	86.72%
8190 · ONA magazine	17,426.31	18,000.00	96.81%	23,847.57	27,000.00	88.32%
8520 · Insurance premiums	14,738.53	26,500.00	55.62%	750.00	30,100.00	2.49%
8570-02 · Website expenses	599.00	900.00	66.56%	899.00	900.00	99.89%
8590 · Elite Athlete Support & Dev	37,158.16	45,200.00	82.21%	30,826.28	33,800.00	91.2%
8594 · Programs for members & clubs	15,006.31	23,300.00	64.41%	445.73	10,700.00	4.17%

	<u>Jan - Nov 11</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Nov 10</u>	<u>Budget</u>	<u>% of Budget</u>
8599-11 · Executive Director	29,896.58	35,700.00	83.74%	34,440.25	35,400.00	97.29%
8599-12 · Acctg & Mem Services	18,536.69	20,500.00	90.42%	18,257.62	20,660.00	88.37%
8599 · Board & Committees	5,151.97	12,700.00	40.57%	9,754.99	11,125.00	87.69%
Total Expense	<u>209,021.18</u>	<u>261,300.00</u>	<u>79.99%</u>	<u>190,272.97</u>	<u>258,656.00</u>	<u>73.56%</u>
Net Ordinary Income	(30,502.97)	(65,500.00)	46.57%	(50,777.42)	(98,756.00)	51.42%
Other Income/Expense						
Other Income						
6810 · Unrealized Gain/Loss Endowment	0.00			0.00		
Total Other Income	<u>0.00</u>			<u>0.00</u>		
Other Expense	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Net Income	<u><u>(30,502.97)</u></u>	<u><u>(65,500.00)</u></u>	<u><u>46.57%</u></u>	<u><u>(50,777.42)</u></u>	<u><u>(98,756.00)</u></u>	<u><u>51.42%</u></u>